

Client Consultation Notes (Key)

Complete each section with statements from the slide presentation.

| Client Consultation | Preparation | Greeting | Consultation Card |
|--|---|--|---|
| <ul style="list-style-type: none">• A verbal communication with a client that determines the client's needs and how to achieve the desired results | <ul style="list-style-type: none">• Have available:<ul style="list-style-type: none">• portfolio of your work• swatch book or ring for hair color options• variety of styling books | <ul style="list-style-type: none">• Be polite• Be yourself• Friendly• Introduce yourself• Smile• Tour the salon | <ul style="list-style-type: none">• Needs assessment• Determines client's needs• How to achieve the desired results• Should be updated at each visit |

Comments: _____

