**Occupational Correlation** (O\*Net -<http://www.onetonline.org/>)

Financial Manager 11-3031.2

Similar Job Titles: Branch Manager, Banking Center Manager (BCM), Service Center Manager, Collections Vice President, Consumer Lending Vice President, Consumer Loan Manager, Electronic Services Vice President, Lending Manager, Loan Servicing Vice President, Loan Systems Director

Tasks:

* Establish and maintain relationships with individual or business customers or provide assistance with problems these customers may encounter.
* Examine, evaluate, or process loan applications.
* Plan, direct, or coordinate the activities of workers in branches, offices, or departments of establishments, such as branch banks, brokerage firms, risk and insurance departments, or credit departments.
* Oversee the flow of cash or financial instruments.
* Recruit staff members and oversee training programs.
* Network within communities to find and attract new business.
* Approve, reject, or coordinate the approval or rejection of lines of credit or commercial, real estate, or personal loans.
* Prepare financial or regulatory reports required by laws, regulations, or boards of directors.
* Establish procedures for custody or control of assets, records, loan collateral, or securities to ensure safekeeping.
* Review collection reports to determine the status of collections and the amounts of outstanding balances.

(Soft) Skills:

Active listening, speaking, writing, critical thinking, judgment and decision making, time management